

PARTNER WITH **IGC NAVIGATION**

Build indoor navigation solutions. Refer opportunities. Grow together.

INTEGRATION / REFERRAL / TECHNOLOGY

API

THE OPPORTUNITY

More value for your clients

Bring indoor positioning and wayfinding capabilities into applications and customer experiences.

- Add indoor navigation to existing or new customer applications.
- Support use cases across venues, retail, hospitality, tourism and more.
- Combine your delivery expertise with IGC Navigation APIs.

Three ways to partner

INTEGRATION

Implement IGC Navigation APIs in applications and customer projects.

REFERRAL

Introduce relevant organisations and explore referral benefits.

TECHNOLOGY

Embed navigation capabilities into products and platforms.

Understand the API journey

A practical path for integration partners to demonstrate endpoint familiarity.

- Review public developer documentation and API access options.
- Understand device, marker, session and position-fix workflows.
- Handle floor updates, guidance, motion and arrival states.
- Validate appropriate behaviour in realistic end-to-end scenarios.

How partner projects can work

- 01 DISCOVER** Identify the customer environment and desired experience.
- 02 DESIGN** Agree on application scope, responsibilities and milestones.
- 03 INTEGRATE** Implement and validate approved API workflows.
- 04 SUPPORT** Coordinate ongoing product, application and customer support.

Partner benefits

Create mutual opportunities with commercial arrangements agreed individually.

- Potential introductions to customers seeking implementation expertise.
- Referral rewards and revenue-sharing opportunities for eligible business.
- Access to relevant developer resources and integration guidance.
- Opportunities for collaborative promotion and business development.

What we look for

- Experience building or integrating mobile or web applications.
- Ability to understand and use documented API endpoints.
- A practical approach to quality, customer support and communication.
- Willingness to demonstrate a sample integration before approval.

Partner approval and commercial arrangements are confirmed individually.

LET'S BUILD TOGETHER

Become an IGC Navigation partner

Explore integration, referral and technology partnership opportunities.

igcnav.com/indoor-navigation-partner-program

Get in touch to discuss customer projects, integrations and referral opportunities.